HOSSEGOR INVEST
EUROPE

HOSSEGOR INVEST EUROPE · OFFICIAL PARTNER OF DAV RACING

Beyond *the Market.*

Private capital · Pre-IPO access · M&A of family businesses



WHO WE ARE

Relationships, trust and *access.*

We are a Spanish private capital firm headquartered in Bilbao, with a presence in Switzerland, Mexico and Germany, and an office being opened in Italy in the last quarter of 2026.

Founded by Pablo Barriocanal and Javier Conde, the firm draws on more than 18 years of experience in corporate transactions, M&A and international markets. Along the way, we have built something money cannot buy: relationships, trust and access. And we love putting those relationships to work to help others in our sector, because for us, trust is a must.



HOW WE HELP

Two fronts, both in *the top league.*

01 M&A

We lead transactions involving family businesses with no succession in place, backed by a really strong network of buyers and sellers.

02 Pre-IPO

Thanks to relationships built over many years, we reach opportunities before they come to market, mainly TIER 1 US companies heading for the Nasdaq. We get there when only large funds and major investment banks are at the table, and we make the connection for you long before the rest of the world can even make a move.



WHY US

Those who know us never look at the market *the same way again.*

While most people wait for a company to ring the Nasdaq bell, our clients have long been part of the conversation. We don't sell off-the-shelf products. Instead, we bring deals to the table that almost everyone else discovers only when they hit the front pages.

We are super transparent, fast and direct, and we never waste anyone's time. Information is power: we provide it so you can make your own decisions.

We also don't charge the investor. Our fees are paid by the companies whose deals we bring, and we say so looking you in the eye. No call centres, no layers of middlemen: just two partners who have been answering the phone for their clients for years.



WHY MOTORSPORT

Precision, trust and *long-term commitment.*

In racing, as in investing, results depend on preparation, on the team and on the details no one sees from the grandstand. That is why we stand alongside DAV Racing: we share a way of working built on precision, trust and long-term commitment.

We also work with athletes. We give them access to opportunities and information so they can make the most of a short career and the income it generates, and plan for life once that chapter closes. Because it always does.

HOSSEGOR INVEST
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LET'S TALK

A twenty-minute conversation is all it takes to know whether we are *the right fit.*

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